

Case, Field sales and service

- customer is a large consumer product company making field sales
- personnel using Nokia Communicators and portable printers with IR
- Klinkmann's Communicator client sw offers ready filled Excel forms to be completed by personnel
- client sw sends variables to office (PC+modem) as one or several SMS messages
- prints locally invoices etc
- in office PC with Klinkmann's GSM-Control SMS centre sw which collects information and transfers to ERP
- totally new business/service model
- project time 2 weeks
- installation in ½ day

